

JOHN L. HARTMAN
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Current Position:

Postdoctoral Scholar and Lecturer, Department of Economics, University of California Santa Barbara

Education:

B.A., Economics, San Diego State University, May 1999
B.A., Mathematics, San Diego State University, May 1999
M.A., Economics, University of California Santa Barbara, September 2002
Ph.D., Economics, University of California Santa Barbara, June 2007

Research Interests

Experimental, Labor, Public, and Health Economics

Publications:

“A Route Choice Experiment With an Efficient Toll.” (forthcoming in *Networks and Spatial Economics*)
“Demographics and the Political Sustainability of Pay-as-You-Go Social Security.” (with Theodore C. Bergstrom, in *Pension Strategies in Europe and the United States*, edited by Robert Fenge, George de M n il, and Pierre Pestieau)

Working Papers:

“The Relevance of Heterogeneity in a Congested Route Network with Tolls: An Analysis of Two Experiments Using Actual Waiting Times and Monetized Time Costs.”
“A Comparison of Individual and Group Behavior of a Route Choice Experiment, Examining Pure and Mixed Strategies.”
“Stop Falling off the Cliff: Experimental Tests for Reducing the Temptation to Overload a Network.”
“Exercising in Herds: New Evidence on Peer Effects and Program Implementation Bias.” (with Philip Babcock)
“Letting Down the Team? Evidence of Social Effects of Team Incentives.” (with Philip Babcock, Kelly Bedard, Gary Charness, and Heather Royer)

Work in Progress:

“Testing the Sunk Cost Fallacy in an Auction Experiment.” (with Gary Charness and Rodney Garratt)
“The Effects of Relative Age due to Eliminating Grade 13 in Ontario.” (with Elizabeth Dhuey)

Teaching:

Courses taught: Principles of Microeconomics, Introductory Statistics, Public Finance, Experimental Economics

Courses as teaching assistant: Principles of Microeconomics, Intermediate Microeconomics, Intermediate Macroeconomics, Introduction to Economics (primarily for non-economic majors), Econometrics

Professional Activities:

Invited Seminars: McMaster University, University of Kentucky

Conference Presentations: Economic Science Association North American Meetings (2010, 2007), International Economic Science Association Conference (2009, 2008), First International Conference on Funding Transportation Infrastructure (2006), CESifo/Delta Conference on Strategies for Reforming Pension Schemes (2004)

Grants: “An Experiment to Test the Effects of Taxes and Rebates When an Electricity Grid Is Near Capacity,” University of California Santa Barbara Non-Senate Faculty Professional Development Fund Grant, 2007-2008, (\$2,320), Principal Investigator
“Experimental Congestion Topics with Various Heterogeneous Profiles on Subjects,” University of California Transportation Center Doctoral Research Dissertation Award, 2006-2007, (\$15,000), Principal Investigator
Research Grant, University of California Santa Barbara, Department of Economics, 2005, 2006 (\$2,000 each), Principal Investigator

Referee: Transportation Research Part B, Economic Inquiry

Other Awards:

Affiliates Scholarship, University of California Santa Barbara, 2006

Departmental Distinguished Research Paper Award, University of California Santa Barbara, Department of Economics, 2005

Department of Economics Fellowship, University of California Santa Barbara, 2001-2005

Mr. and Mrs. Raymond K. Myerson Fellowship, University of California Santa Barbara, 2001