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ZACHARY J. GROSSMAN

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EMPLOYMENT

Assistant Professor, University of California, Santa Barbara, July 2008 - present

EDUCATION

Ph.D. University of California, Berkeley, Economics, May 2008
B.A. Williams College, Mathematics (honors) and Economics, *magna cum laude*, June 1999

RESEARCH INTERESTS

Psychology & Economics, Experimental Economics, Game Theory, Mechanism Design

FELLOWSHIPS, AWARDS, AND GRANTS

Hellman Family Faculty Fellowship, 2010 (\$15424)
ISBER SSRGP Grant, 2009
UCSB Academic Senate Research Grant, 2009, 2010
Regents Junior Faculty Fellowship, 2009
Russell Sage Foundation Small Grant in Behavioral Economics, 2008
IBER Mini Grant, UC Berkeley, 2007
Program in Psychology & Economics (PIPE) Grant, 2007
Graduate Student Pilot Grant, UC Berkeley XLab, 2007 & 2004
Graduate Division Summer Fellowship, UC Berkeley, 2006
Dean's Normative Time Fellowship, UC Berkeley, 2005
Graduate Division Academic Progress Award, UC Berkeley, 2005
Russell Sage Summer Institute in Behavioral Economics, 2004
Outstanding Graduate Student Instructor Award, UC Berkeley, 2003-2004

PUBLICATIONS

[“On Relations of Invariants for Vector-Valued Bilinear Forms,”](#) (with Thomas Garrity), *Electronic Journal of Linear Algebra*, 11 (2004), 24-40.

WORKING PAPERS

[“Self-Signaling Versus Social-Signaling in Giving”](#)
[“A Second-Best Mechanism for Land Assembly”](#) with Jonathan Pincus and Perry Shapiro
[“Strategic Ignorance and the Robustness of Social Preferences”](#)
“Social-Signaling with Anonymity: Rule-Rationality or Beliefs-Based Altruism?”
“An Unlucky Feeling: Overconfidence and Noisy Feedback” with Dave Owens

IN PROGRESS

“A Comparison of Institutions for Assembling Complementary Goods” *with Jonathan Pincus and Perry Shapiro*

“Self-Presentation”

“Inexpensive Talk” *with Gary Charness and David Cooper*

TEACHING

UC SANTA BARBARA

Graduate: Psychology & Economics

Undergraduate: Game Theory, Intermediate Microeconomics

UC BERKELEY (as TA)

Graduate: Mathematical Tools for Economists

Undergraduate: Game Theory, Intermediate Microeconomics, Psychology & Economics

INVITED SEMINARS

2010: George Mason University

2009: U of Colorado – Denver, Claremont McKenna College

2008: Williams College, American University, UC Santa Barbara, Washington State University

2007: UC Berkeley, Psychology & Economics Seminar

2006: UC Berkeley, Theory Seminar

CONFERENCE PRESENTATIONS

2010: Southwest Economic Theory (SWET) workshop, PET10 (Istanbul), Stanford Institute in Theoretical Economics (SITE), ESA North American Meetings (Tucson)

2009: ESA North American Meetings (Tucson)

2008: Whitebox Advisors Graduate Students Conference (Yale SOM), ESA North American Meetings (Tucson)

REFEREE for

Quarterly Journal of Economics, Journal of the European Economic Association, Journal of Public Economic Theory, Journal of Economic Behavior and Organization, National Science Foundation

OTHER INFORMATION

Affiliations: American Economic Association, Econometric Society, Economic Science Association

Languages: English (native); French, Hebrew (proficient); Italian, German, Mandarin (basic)

Citizenship: United States