

Vickery-Clark-Groves Mechanism

Source:

<http://auctiontheorycourse.wordpress.com/slides-and-notes/>

Previously...

- We studied **single-item auctions**
- Bidders have values v_i for an item
- A winning bidder gets a utility of $u_i = v_i - p_i$
 - A losing bidder pays nothing and get $u_i = 0$

Previously...

- Seller possible goals:
 - Maximize **social welfare** (efficiency)
 - 2nd-price (**Vickrey**) auction
 - Maximize **revenue**
 - 2nd-price auction with a reserve price (**Myerson**)
 - For example, reserve-price=50 for the uniform distribution on $[0,100]$
 - Reserve price is independent of the number of players.
 - Optimality assumes a technical assumption on the distributions.
 - Revenue equivalence

Previously ...

- We saw that in single-item auctions we can **achieve efficiency** with **dominant strategies**.
- Can this be achieved in other models?

Today

- This class:
Moving from a specific example (single-item auctions) to a more general **mechanism design** setting.
- Main goal: in the presence of incomplete information, design the right incentives such that the efficient outcome will be chosen.

Example 1: Roommates buy TV

- Consider two roommates who would like to buy a TV for their apartment.
- TV costs \$100
- They should decide:
 - Do they want to buy a TV together?
 - If so, how should they share the costs?



I only watch sports



I hate sports

Example 2: Selling multiple items

- Each bidder has a value of v_i for an item.
- But now we have 5 items!
 - Each bidder want only one item.
- An efficient outcome: sell the items to the 5 bidders with the highest values.



Vickrey-Clarke-Groves (VCG) mechanisms

- Goal:
implement the **efficient outcome** in **dominant strategies**.
- A **general method** to do this: **VCG**
 - 2nd-price auction is a special case
- Solution (intuitively):
players should pay the “damage” they impose on society.

VCG basic idea (cont.)

In more details:

- You can maximize efficiency by:
 - Choosing the **efficient outcome** (given the bids)
 - Each player pays his “**social cost**” (how much his existence hurts the others).

$p_i =$

Optimal welfare (for the other players) if player i was not participating.

—

Welfare of the other players from the chosen outcome

VCG idea in single item auctions

- $P_i =$

Optimal welfare (for the other players) if player i was not participating.

= 2nd-highest value.

When i is not playing, the welfare will be the second highest.

Welfare of the other players from the chosen outcome

= 0.

When i wins, the total value of the other is 0.

→ By VCG payments, winners pay the 2nd-highest bid, and loser pays nothing!

VCG in 5-item auctions

- $p_i =$

Optimal welfare (for the other players) if player i was not participating.

Welfare of the other players from the chosen outcome

$= 30 + 27 + 25 + 12 + 5$

The five winners when i is not playing.

$= 30 + 27 + 25 + 12.$

The other four winners.

What is my VCG payment?



\$70

\$30

\$27

\$25

\$12

\$5

\$2

VCG in k -item auctions

- VCG rules for k -item auctions:
 - Highest k bids win.
 - Everyone pay the $(k+1)^{\text{st}}$ bid.

And truthfulness is a dominant strategy here too. (we will prove now!)

Formal model

- n players
- possible outcome w_1, w_2, \dots, w_m
- Each player has private info t_i
- Each player has a value per each outcome (depends on t_i)
 - $v_i(t_i, w)$ w is from $\{w_1, \dots, w_m\}$
- Goal of social planner:
choose w that maximizes

$$\sum_{i=1}^n v_i(t_i, w)$$

- Single-item auction example:
- 2 players
- $w_1 = \text{"1 wins"}$,
 $w_2 = \text{"2 wins"}$
- $t_i = v_i$ (willingness to pay)
- $v_1(v_1, w_1) = v_1$
 $v_1(v_1, w_2) = 0$
- Goal:
choose a winner with the highest v_i .

Formal model

$$W^* = W_5$$

	w_1	w_2	w_3	w_4	w_5
Player 1	$V_1(t_1, w_1)$	$V_1(t_1, w_2)$	$V_1(t_1, w_3)$	$V_1(t_1, w_4)$	$V_1(t_1, w_5)$
Player 2	$V_2(t_2, w_1)$	$V_2(t_2, w_2)$	$V_2(t_2, w_3)$	$V_2(t_2, w_4)$	$V_2(t_2, w_5)$
Player 3	$V_3(t_3, w_1)$	$V_3(t_3, w_2)$	$V_3(t_3, w_3)$	$V_3(t_3, w_4)$	$V_3(t_3, w_5)$
Player 4	$V_4(t_4, w_1)$	$V_4(t_4, w_2)$	$V_4(t_4, w_3)$	$V_4(t_4, w_4)$	$V_4(t_4, w_5)$

$$\sum_{i=1}^n v_i(t_i, w_1)$$

$$\sum_{i=1}^n v_i(t_i, w_3)$$

$$\sum_{i=1}^n v_i(t_i, w_2)$$

$$\sum_{i=1}^n v_i(t_i, w_4)$$

$$\sum_{i=1}^n v_i(t_i, w_5)$$

**Assume: w_5
maximizes
efficiency**


VCG – formal definition

- Bidders are asked to report their private values t_j
- Terminology: (given the reported t_j 's)
 - w^* outcome that maximizes the efficiency.
 - Let w^*_{-i} be the efficient outcome when i is not playing.


The VCG mechanism:

– Outcome w^* is chosen.

– Each bidder pays: $\sum_{j \neq i} v_j(t_j, w^*_{-i}) - \sum_{j \neq i} v_j(t_j, w^*)$



The total value for the other when player i is not participating



The total value for the others when i participates

Truthfulness of VCG - Proof

- The VCG mechanism:

- Outcome w^* is chosen.

- Each bidder pays: $\sum_{j \neq i} v_j(t_j, w_{-i}^*) - \sum_{j \neq i} v_j(t_j, w^*)$

- Method of proof: we will assume that there is a profitable lie for some player i , and this will result in a contradiction.

Truthfulness of VCG - Proof

- Buyer's utility (when w^* is chosen):

$$\begin{aligned}v_i(t_i, w^*) - p_i &= v_i(t_i, w^*) - \left(\sum_{j \neq i} v_j(t_j, w_{-i}^*) - \sum_{j \neq i} v_j(t_j, w^*) \right) \\&= v_i(t_i, w^*) + \sum_{j \neq i} v_j(t_j, w^*) - \left(\sum_{j \neq i} v_j(t_j, w_{-i}^*) \right) \\&= \sum_{i=1}^n v_i(t_i, w^*) - \left(\sum_{j \neq i} v_j(t_j, w_{-i}^*) \right) \\&= \text{SocialWelfare}(w^*) - \left(\sum_{j \neq i} v_j(t_j, w_{-i}^*) \right)\end{aligned}$$

- Assume: bidder i reports a lie t' \rightarrow outcome x is chosen.

- Buyer's utility (when x is chosen):

$$\text{SocialWelfare}(x) - \left(\sum_{j \neq i} v_j(t_j, w_{-i}^*) \right)$$

Truthfulness of VCG - Proof

- Buyer's utility from truth (w^* is chosen):

$$SocialWelfare(w^*) - \left(\sum_{j \neq i} v_j(t_j, w_{-i}^*) \right)$$

- Buyer's utility from lying (x is chosen):

$$SocialWelfare(x) - \left(\sum_{j \neq i} v_j(t_j, w_{-i}^*) \right)$$

- Lying is good when:

$$SocialWelfare(x) - \left(\sum_{j \neq i} v_j(t_j, w_{-i}^*) \right) > SocialWelfare(w^*) - \left(\sum_{j \neq i} v_j(t_j, w_{-i}^*) \right)$$

- Impossible since w^* maximizes social welfare!

Truthfulness of VCG - intuition

- The trick is actually quite simple:
 - By lying, players may be able to **change the outcome**.
 - But their utility depends on **the total efficiency**.
 - Therefore, players want the **efficient outcome** to be chosen. Lying my ruin this.

Example 1: Roommates buy TV

- TV cost **\$100**
- Bidders are willing to pay v_1 and v_2
 - Private information.
- VCG ensures:
 - Efficient outcome (buy if $v_1+v_2>100$)
 - Truthful revelation.



In our model:

Welfare when buying: v_1+v_2

Welfare when not buying: **100** (saved the construction cost)

Example 1: Roommates buy TV

- Let's compute VCG payments.
- Consider values $v_1=70$, $v_2=80$.
 - With player 1: value for the others is 80.
 - Without player 1: welfare is 100.
 - $p_1 = 100 - 80 = 20$
 - Similarly: $p_2 = 100 - 70 = 30$
 - Total payment received: $20 + 30 < 100$
- **Cost is not covered!**



In general, $p_1 = 100 - v_2$, $p_2 = 100 - v_1$

$$p_1 + p_2 = 100 - v_1 + 100 - v_2 = 100 - (v_1 + v_2 - 100) < 100$$

- **Whenever we build, cost is not covered.**

Example 1: Roommates buy TV

Conclusion: in some cases, the VCG mechanism is **not budget-balanced**.

(spends more than it collects from the players.)

This is a real problem!

There isn't much we can do:

It can be shown that there is **no mechanism that is both efficient and budget balanced**.

- Even in simple settings: one seller and one buyer with private values.
- “Myerson-Satterthwaite theorem”

Context: Public goods

- The roommate problem is known as the “public good” problem.
- Consider a government that wants to build a bridge.
 - **When to build?** If the total welfare is greater than the cost.
 - **How the cost is shared?**
 - **Efficiency vs. Budget Balance** (cannot achieve both).
- Another example: cable infrastructure.



Summary: VCG

- Efficiency is desired in various settings.
- We saw: one can always achieve this with (dominant-strategy) equilibrium.
 - “implementation”
- This is the only general goal that is known to be “implementable”.
- Pros: No distributional assumptions, strong equilibrium concept, individually rational.
- Cons: not budget balanced, prone to other manipulations.